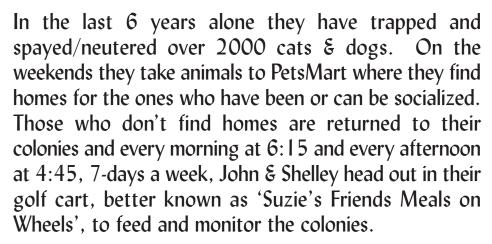


## Favorite CHARITES

EnviroSpec donates 100% of the after tax profits from our Chemical Sales to the Shriner's Hospital for Children in Tampa, FL and to Suzie's Friends No-Kill Animal Shelter/Sanctuary located in Homerville, GA.

In 2002 John & Shelley Allison, owners of EnviroSpec, traveled the highways and by-ways of their local communities and began picking up and helping abandoned, hungry and sick animals. That initial 'labor of love' has grown to become a major commitment in their lives.



Back at their No-Kill Shelter/Sanctuary in Homerville the employees of EnviroSpec start and end their day by providing the animals there with same attention and care as those in the colonies receive.

Please consider helping a Shelter or Rescue in your area. It's a great feeling knowing that you have helped an abandoned, helpless & hungry animal who would otherwise never have had a chance. And never forget the tireless work of helping children in communities throughout the Nation that is silently performed by Shriners everywhere.

Please Spay/Neuter your pets. Remember, an unborn animal will never die a lonely death in an animal shelter.



Suzie











### The 'black magic' of...

## **SUPERFLO POLYMER**™

We recently had a sales rep join our company who had been in the chemical and pump business since the late 1980's. One day he told us that after talking to our customers over a 3 month span that he was shocked to hear just how much our customers liked our detergents. His exact words were "in almost 3 months of talking to your chemical customers all I have heard is how great EnviroSpec products are. No-one - absolutely no-one has ever had anything but great things to say about our detergents."

This is the way it has always been. When EnviroSpec puts on a chemical customer they are a chemical customer for life. Why? Because of SuperFlo Polymer™!

### **WHAT IS SUPERFLO POLYMER™**

...and why has it made EnviroSpec chemicals the most asked for detergents in the professional cleaning/mobile wash industry?

Years ago John Allison, the owner of EnviroSpec, was a contractor just like you. And - just like you - he tried everyone's 'claim to fame' detergents until he realized that everything that he purchased was thought up and compounded by someone who had never had to clean anything for profit. It was after many very expensive 55 gallon drums of watered down detergents when John finally realized that if he was ever going to make it in such a demanding industry he needed to learn how to make his own detergents.

John set up a small lab at his business and over the next few years his 'chem lab for a dummy' flourished. Almost every day John would head out to a job site with yet another concoction that he had dreamed up the night before. He would take his new formula out and if it showed any signs of success he would keep 'tweaking' it until it was either a great success or a horrible failure. John says the failures ran about 99 to 1 over the successes.

Over the next few years John learned what to use and what not to use to clean the delicate surfaces of stone and brick, the hard surfaces of commercial vehicles, the impossible to clean restaurant exhaust hoods, aluminum and vinyl sided houses, pools, patios, roofs, concrete, cement mixers, etc. and he learned all this with out 'blowing himself up' in the process. Although there were several close calls along the way.

Now John Allison had developed an incredible arsenal of cleaners by1984 and yet the SuperFlo Polymer<sup>™</sup> product was not even on the horizon at that time. Here is how the SuperFlo Polymer<sup>™</sup> product came about and how it has affected the professional detergent market since.

John had an account that had several terminals scattered throughout New England, New York and New Jersey. When one of his vehicles left to service these accounts it would be 2-3 weeks before it would return so it had to leave with enough chemical to complete the schedule. Oftentimes that meant carrying up to 15 drums of soap. Most of the time the vehicle also carried 500 gallons of water and that coupled with the weight of the soap resulted in some very expensive fines as the truck would pass through the weigh stations along the way from job site to job site.

There had to be a way to be able to put enough powder in solution where 1 drum of detergent (even if it were a 'sludge') would equal 3 drums of a super concentrate that could be further diluted through a down-stream injector. In detergent chemistry the 'rule of thumb' has always been that at best you could only mix one pound of powder to 1 gallon of water without 'fall-out' or separation occurring. And here John is trying to defy all the laws of chemical compounding by attempting to do something that, to his knowledge, has never been accomplished before - mixing 3 pounds of powder into one gallon of water and having it hold in solution.

John contacted a chemist friend who had suggested that maybe he should look outside the realm of the detergent chemistry industry and try to find something or a combination of something's that could 'couple or tie-up' the solids and keep them in a solution. His friend told him to hang in and keep trying because every once in a while the 'stars will align' and what is known in the chemical formulary industry as 'black magic' will occur. He did and it did! And one day - out of nowhere - the blends came together and when they did John had a product that could be added to detergents that would couple as much as - not 3 pounds per gallon but up to 4 pounds per gallon.

### THE ADDED BONUS...

...was - the longer you wash a surface with a product containing what was named SuperFlo Polymer™ the shinier it got. The lustre on surfaces that were once 'burned' and 'dulled' by contractors using caustic cleaners are now being rejuvenated.



EnviroSpec has always manufactured the Industry's Best Truck & House Wash Formulas

How good is it? We have one customer who purchases 5,500 drum packs a year!

### CONTAINS SUPER GLOSS ENHANCERS

Prodigy is, by far, one of the highest non-caustic detergent concentrations available in the industry. Prodigy exhibits excellent wetting, chelating, rinsing, and emulsification properties due to its high concentration of our SuperFlo Polymer Complex System. This exotic complex is formulated from a variety of unique dispersants, hydrotopes, and surfactants, which are not commonly found in detergent formulations.

The general rule of thumb in detergent formulation is as follows: Approximately 1 gallon of water will hold approximately 1 pound of powder before separation begins. If your product begins to separate using this method, more often than not, your product has been camouflaged with what is known in our industry as "fillers". Fillers provide little to no value to the products integrity and/or performance. They are used primarily to add weight and increase the bottom line profit for the manufacturer. Using the 1 pound per 1 gallon rule, you can see the potency of Prodigy when you consider that we are able to thoroughly dissolve up to 2.3 pounds of Prodigy into 1 gallon of water without separation. To our knowledge, no other company can make this claim. The advantage of these concentration levels are twofold: 1) the contractor is now able to clean substrates that normally require the use of caustic cleaners and 2) work faster and safer, which increases your bottom line.

As the leader in contract cleaner formulations, EnviroSpec goes to great lengths in providing products that are both environment friendly as well as effective, an attitude not commonly found in such a demanding industry.

Since PRODIGY came out in 1986 it has grown to be the most asked for Truck Wash Detergent in the Mobile Wash Industry.

5 GAL #PRO5 55 GAL #PRO55

What is Mr. Muscle? PRODIGY with extra Grease Cutters

### **CONTAINS 'EB' SOLVENT BOOSTERS QUICK RINSE ADDITIVES** AND EXTRA GLOSS ENHANCERS

Mr. Muscle has a 40 pound base of Prodigy, the industry's #1 Selling Tractor/Trailer Wash, plus 2.5 gallons of solvent/surfactant additive that really cranks up the horsepower and safely cuts through the heavy build-up of carbonaceous pollutants such as the exhaust typically found on over-the-road trailer bodies and 'fifthwheel grease!"

Mr. Muscle runs circles around all the degreasers found in the marketplace and at a price that is well below what you would expect to pay for such a product.

In addition, you will find it to work extremely well with both hot and cold water systems. The addition of SpeedX-777 which is part of the liquid additive makes rinsing a breeze.

Mr. Muscle exhibits excellent wetting, chelating, rinsing, and emulsification properties due to its high concentration of our SuperFlo Polymer Complex System. This exotic complex is formulated from a variety of unique dispersants, hydrotopes and rinse aids which are not commonly found in detergent formulations.

Typical applications for the concentrate are: Tractor/Trailer Bodies, Engines, Fork Lifts, Garage Floors, Rail Cars

EnviroSpec goes to great lengths in providing products that are both environment friendly as well as effective.

5 GAL #MRM5 55 GAL #MRM55

The Industry's #1 Selling House Wash

### **BLEACH FRIENDLY DETERGENT WITH GLOSS ENHANCERS**

### For the very best of all worlds start with 4 gallons of Emulsifier Plus to 1 Gallon of Bleach

Emulsifier Plus - is one of the Original House Wash Formulas developed by EnviroSpec. Our dilemma at the onset of its development stages were: we all know bleach works better than anything for killing and cleaning mold & mildew but we also knew that bleach does absolutely nothing about cleaning carbonaceous pollutants such as exhaust carbons, dirt, grease and grime. The task was - how to do both at the same time!

Bleach, for the most part, does not like to be blended with other chemical products and many of the chemical products found in the professional mobile wash industry can create a serious explosive situation when mixed with sodium hypochlorite (bleach). Emulsifier Plus, on the other hand, is the answer to both the safety issue as well as the cleaning problem. These two products work extremely well together when blended and applied in accordance with the EnviroSpec instructions. Have the best of both worlds - Clean and Kill Mildew and Clean All the other Pollutants typically found on an exterior substrate. And do it all in one pass!

Emulsifier Plus has a pH of around 11.8 to 12.0 in a 1% solution. This unique blend of Surfactants & Builders has been specifically formulated for the House Wash Industry as a stand alone detergent or a detergent additive to be blended together with Bleach.

Emulsifier Plus works great on removing heavy build-ups of grease, grime and general fallout pollutants generally found in high traffic areas and exhibits excellent wetting, chelating, rinsing, and emulsification properties. Its ability to hold pollutants in suspension during the wash process makes it an ideal product when using either hot or cold water pressure washers.

5 GAL #EMUP5 55 GAL #EMUP55







10% OF YOUR PURCHASES THIS MONTH ARE SET ASIDE FOR U-2-USE NEXT MONTH! SEE 'BONUS BUCKS.'



## FLEET WASHING Including 'TWIN-CHEM/TWO-STEP' CLEANING

Washing large fleets separates efficient operations from small time operations. Generally speaking, the large fleet owner wants the whole fleet washed on time and inexpensively. When washing a lot of trucks you usually don't spend time detailing. Everyone should experience washing one truck for an owner operator. Restoring aluminum tanks, brushing stacks, degreasing the rails, etc, etc., but don't approach a large fleet using the same techniques! For one, they won't pay for that level of service, and two; you probably don't have the time to provide that level of service anyway. The point is usually to make the trucks shine so that the company president can look out the window at his fleet on Monday morning and have the sun reflect off the truck into his eyes, at which point he says "man, those trucks are clean!" The problem most pressure wash operators encounter is that they can't find the correct level of clean. Either they do such a lousy job, that even the boss from the window can see that the trucks look bad, or they hand scrub every inch of every truck and can't make a living. There is a middle ground that must be found to succeed. The middle ground is usually found by either working with the proper pressure, temperature, and chemical, or by throwing manpower (brushers) at the fleet. The most successful are the companies that work smart, not hard. Working smart on a large fleet that is washed on a schedule can be very profitable. Many laugh at the low prices that are charged to wash large fleets, and of course there has to be a bottom line limit to pricing. But consider washing tractors all day at \$8.00 each. Wash four per hour and you're starving. Wash ten per hour, per person, and now you're making a living. Working smart should allow

you to do this.

### **Chemicals**

EnviroSpec has several chemical products to use in truck washing. There are differences between them that will make some more suitable for you than others. These differences should be examined in the catalog. Some are targeted on certain vehicle types, some work better when washing with cold water, etc. Blue Lightening combines excellent cleaning, rinsing, and gloss enhancement. Bond Breaker includes an excellent base powder, a Ph building additive powder, and rinsing agents that allows for a rapid rinsing and sheeting action. Mr. Muscle provides an additional amount of base chemical while eliminating the Ph booster. It also contains rinsing agents. Prodigy contains forty pounds of chemical powder with great degreasing and emulsifying qualities. All the above chemical products are phosphate free. They should all be tried and you should establish which product is best for you, the fleets you wash, the conditions your washing in, and your washing style. Next you move into the phosphate family of detergents. These include Pro Blend, Nitro, Release, Viper, and Citra-Solv. This group of detergents has a slightly lower Ph level. This can sometimes be beneficial in the heat of summer on dark trucks. Each product is formulated to work best in certain conditions on certain vehicle types. Some products overlap and they should be tried to determine which is best for your individual needs. Again, as with the other chemicals, refer to the catalog for the most specific information on each product. Any of these truck wash chemicals can be used in a two step cleaning process or on their

### **Manpower Method**

Many companies practice this method of washing. They use minimal chemical and brush about everything every time. Anyone that has spent a day brushing trucks knows that this isn't something that you want to do all the time. It is physically exhausting and slow. So to accomplish this companies bring in a lot of people. I know of companies that go to a seventy-truck fleet with six people. Three will brush, two will pressure wash, and one will move hoses and trucks around. While no method is wrong, I have to question how well these companies do. The bright side is that they are providing employment for so many people. But when two people can wash that same fleet in less time than the six people, and without brushing anything, it doesn't seem fair. Paying people will always be more expensive then using adequate chemical, unless you are buying chemical in the wrong place and paying way too much.

### **Pressure Method**

Don't scrimp on equipment. While PSI is important, flow is even more so. It is generally agreed that fleet washing is best performed within a pressure range of 2100 to 2700 PSI. But you have to have the flow to back that pressure up. Work with a minimum of five gallons per minute. More is much better, but the limiting factor is water supply. If you use more water than you can pick up you lose any gains while you sit waiting for the water supply to catch up. Water flow puts the punch in the pressure as well as providing rapid rinsing ability. For scheduled fleet washing the ability to rinse the chemical off the vehicles is what makes you fast or slow. Don't scrimp on chemical. Even if you blow through a 55 gallon drum of detergent in one day, you would be looking at a profit ratio of at least ten times your chemical cost. This is the worst possible scenario. You won't use that much chemical. The chemical you use will provide that shine you want the customer to see, without the brushing that eventually will wear you out. Don't scrimp on heat, but use it smart. The weather determines the proper water temperature to use when washing. Chemical works best when it's warm. On a hot day, the vehicle surface is hot enough and you should run cold. Below sixty degrees start using heat. Between forty and sixty degrees, use a water temperature between 110 and 130 degrees. Below forty degrees increase the water temperature up to 150 degrees. Never go over 150 degrees unless your forced to by extremely cold temperatures. In other words, if the chemical has frozen hard to the surface, turn the heat up to melt it off. With that one exception, keep in mind that 150 degrees should be the top end for the water temperature. Higher temperatures begin to deteriorate the chemical performance. Apply chemical through a downstream injector onto the surface. Never apply beyond the amount of surface that can be washed and rinsed prior to chemical drying. Wash the chemical from the surface. Work form the top to bottom for quickest rinsing.

### **Scheduled Washing**

The time period between services makes a huge difference in the difficulty of washing vehicles. The longer a truck is run prior to wash service the more dirt and bugs it accumulates. Additionally, an electro-magnetic bond is created when the vehicle is driven through the air, making it difficult to remove certain pollutants. These electro-magnetically bonded particles are called road film. Road film is difficult to remove without physical agitation (brushing). The longer a truck goes between washings, the harder it becomes to remove all these pollutants. So the more often a vehicle can be washed the easier it becomes to wash it. An easy wash job can be done quickly and inexpensively. When you price a fleet it is always wise to discuss this with your customer. If the customer wants service monthly, assume the job is going to be much harder than if you could wash weekly and price it higher.

(CONTINUED)









### GLOSS ENHANCING HOUSE WASH FOR COLD WATER

## POWER HOUSE SP

### HI-SOLVENT TRUCK WASH / DEGREASER

## sp viper

## Specifically formulated for Cold Water Equipment & 'Hard Water' Areas

POWER HOUSE was developed for cold water washing where hard water is present. This product contains an over abundance of water softening chelating agents which makes it well suited for hard water areas throughout the country.

Typically hot water is the preferred method of applying and rinsing cleaning chemicals from the surface. However, you will find POWER HOUSE to work equally as well in a cold water environment. This is especially important in States like Florida, Georgia & Texas where it is not uncommon to see surface temperatures in the 130 degree range. Since heat generates alkalinity you can see how dangerous it can be when detergent is applied to the surface using a hot water pressure washer. Quite often this method results in alkaline shock where the water from the detergent evaporates and damages the surface before the operator has time to rinse. More often than not this damage is irreversible. Use Power house to avoid this danger.

The dispersant utilized in POWER HOUSE allows for a high concentration of specific builders and surfactants which will completely emulsify carbonaceous as well as general 'fall-out' pollutants commonly found in areas that see a lot of motor vehicle traffic. POWER HOUSE contains a high volume of our SuperFlo Polymer which accounts for it's surface gloss.

Although POWER HOUSE is considered a Super Concentrate you will find that it will provide a great wash/rinse cycle while remaining gentle on the surface

POWER HOUSE is a unique blend of specialty surfactants and alkalis specifically formulated for the Professional Exterior House Washing Industry. It acts by first wetting and chelating pollutants and then holding them in suspension until the surface is thoroughly rinsed. POWER HOUSE is less aggressive on surface and vegetation than typical cleaners used in this field but will achieve superior cleaning results.

5 GAL #PH5 55 GAL #PH55

### Specifically formulated for Truck & Bus Washing Industry Non-Caustic Degreaser with Gloss Enhancers for Dull Surfaces

Viper is a specialty product specifically formulated for the Truck Washing & Bus Washing Industry where exhaust fumes have become attached to the stack side of the trailer body & rear engine areas of City Buses. Coupled with carbon release activating solvents and rinse aids, Viper also finds itself being utilized in other areas where the heavy build-up of grease & oil is present. Garage Floors, Vehicle Maintenance Shops, and Service Stations are just a few of the many areas where Viper is utilized.

Viper is preferred by many professionals who have scheduled cleaning of commercial vehicles with a frequency of weekly or every other week service. It is a quick cleaner and a fast rinser. Areas where this product is being utilized is on Hertz, UPS, Ryder and many other Nationally known vehicle accounts.

Viper exhibits excellent wetting, chelating, rinsing and emulsifying properties. It has the ability to hold pollutants in suspension during the wash process and it's rinsability makes it an ideal product when using either cold or hot water equipment.

Viper's horsepower is derived from a group of Specialty Gloss Enhancers, Spot Free Rinse Aids, and a unique blend of surfactants which are not commonly found in the detergent industry.

Viper comes packaged in a two-part system. One part is approximately forty (40) pounds of Base Product. The second part is one gallon of Carbon Release Activator. The two combined will make 55 gallons of a super concentrate.

5 GAL #VIP5 55 GAL #VIP55

### EXPERIENCE THE POWER OF ZOLOID 'CROSS-LINKED' SURFACTANTS

## sfp

## Z'GREASER

### THE INDUSTRY'S MOST POWERFUL DEGREASING FORMULA

### If you find yourself in a real 'bind' over removing oils and grease you will be amazed at what z'Greaser will 'cut.'

z'Greaser is the most powerful non-caustic formula in the degreasing chemical industry. Over 40 pounds of powder plus liquid activators are blended together to make 55 Gallons of liquid concentrate.

In general, z'Greaser was formulated to disrupt the surface membrane of grease in order to first free and then solubilize membrane-bound pollutants while, at the same time, holding those pollutants in solution and not allowing them to redeposit themselves elsewhere on the surface prior to rinsing.

Because of its wide range of a unique Zoloid Surfactant which is produced by EnviroSpec, z'Greaser can be utilized in a wide variety of cleaning applications. We have tested this product extensively in the truck washing industry and found that at a final product to surface dilution level of 225 parts water to 1 part product, z'Greaser produced the best results in 98% of our test models. In the heavy equipment degreasing industry 90 parts water to 1 part z'Greaser proved to be the best dilution rate.

Although expensive on a per unit basis, when you consider the unlimited cleaning projects that can be performed by z'Greaser at these phenomenal dilution rates you can readily see that this is really one of the most cost effective

products on the market. It is not uncommon to have 1 drum of z'Greaser Concentrate to equal 5 drums of what is presently being sold to the Professional Mobile Wash Industry by other manufacturers.

5 GAL #ZG5 55 GAL #ZG55

10% OF YOUR PURCHASES THIS MONTH ARE SET ASIDE FOR U-2-USE NEXT MONTH! SEE 'BONUS BUCKS.'





(TRUCK WASHING CONTINUED)

Giving the customer a range of prices sometimes works well. For example, weekly service would be \$10.00 per unit, bi-weekly service would be \$15.00 per unit, and monthly service would be \$25.00 per unit. Make your customer understand that weekly service really means service once every week. Many customers will opt for the weekly price and then suddenly decide their trucks still look good and don't need washing the following week. Tell them committing to weekly service is supposed to keep the trucks looking good and if you can't wash their next bill will reflect the higher rates. It is also important to be self-motivated; you never want to miss a service. Both you and your customer will lose whenever you miss a service.

### **Weather Conditions**

Try to control the conditions that you are working in by starting early in the day, or late. The trick, except in the winter, is to try to work around the hottest, sunniest time of the day. The best washing conditions are in the rain, but that can't be controlled. Mobile washers that won't work in the rain are missing out. When it is hot and sunny you are limited to smaller sections of the truck, which slows you down. It is also physically harder to work in the heat of the day. If your lucky enough to have fleets with lighted yards, consider night washing. Be flexible in order to get the best result with the least amount of difficulty.

### 'TWIN-CHEM/TWO-STEP' CLEANING

Twin Chem cleaning is an effective method of cleaning almost every type of surface. A few companies have chosen not to "Twin Chem" for fear of surface damage. The simple truth is that there are very few acid products that will harm paint. Glass, on the other hand, does require special attention and can be damaged if certain acids are not applied and rinsed properly. The Twin Chem process should be considered if you want a better result with less brushing. It not only restores and maintains aluminum, but it gets the yellow shadow off trailers that have been running through a lot of winter weather conditions.

The two (2) acid products for the vehicle "Twin Chem" cleaning process are hydrofluoric & phosphoric. Hydrofluoric is the most aggressive of the two. This product is generally used intermittently with Phosphoric, when cleaning commercial vehicles. So with a scheduled service you would use hydrofluoric one week, then phosphoric for the next 2 or 3 scheduled services. This depends on how dirty the vehicles get. You need to decide when you need the extra power and when you don't. Phosphoric acid will not harm glass or painted surfaces. It will keep the rails cleaned providing there is an excellent acid/alkali surface contact reaction.

### The basic theory behind, Twin Chem cleaning is as follows:

- Acids and Alkalis are not compatible when mixed together.
- When the two come in contact with each other an adverse chemical reaction will occur. However, when applied in a proper Twin Chem environment, this adverse reaction will result in a unique cleaning process whereby the reaction of the two products will actually lift and emulsify the pollutant and reduce the positive surface charge. The results will be astounding Pollutants will immediately release themselves from the surface providing for a fast-free rinse cycle.
- The Key to the perfect Twin Chem Cleaning environment is having a proper pH balance between the acid and alkali. Not enough or to much can void the process and slow the operator down to the point that it may be just as fast to brush the surface using detergent.

Generally speaking, it will take twice as much detergent as acid to generate an effective Twin process.

**CAUTION:** Allowing hydrofluoric acid to dry on the glass will surely result in damage. Allowing soap to dry on glass will result in an alkali haze. We strongly urge every Mobile Wash Contractor to purchase and keep on hand the following two products:

- Glass De-Etch- if caught in time acid damage can be corrected by using this product.
- Scum Buster for soap damage.

### **Set Up Information**

- You need to buy acid locally. Buying acid on line isn't practical because of the additional transportation expense. Look in your local yellow pages or on line for a supplier near you. If that doesn't work contact a few large national chemical manufacturers and ask for a local outlet. Try Univar at www.univarusa.com, or try Brenntag at www.brenntag.com. When you purchase these acids they need to have a surfactant additive added to them to make them work properly when washing vehicles. This product is called Laurox Lo and it is available from EnviroSpec.
- Prepare the acid for washing. Both acid products are sold in different strengths. The chemical company will tell you the product is 9%, or 12%, or 18%. What you need to do is pre dilute it so when fed through your injector the strength of the product reaching the surface is about .05%, or about ½ of one %. It is never going to be exact. Downstream injectors have draws that vary a lot. To start off assume a draw rate of one part acid to 15 parts water. This is diluting the acid 15 to 1. So if the acid was 15% strength, after injection it would reach the surface at about 1%. Do the math for the strength you buy and then adjust up or down depending on the performance.

For the very best performance we recommend using the Allison Super Suds Sucker injector (p/n 1964). It has a very high chemical draw rate and is more dependable then most injectors, especially when running with more than 100 feet of hose. Remember, if you can't get enough product to the surface – you're wasting your time! This is why, we so strongly, recommend an Allison Injector. Add a 3-way panel mount ball valve p/n 1308 with 3 BRF354 barbs and some chemical line) to your system for the ability to switch from acid to detergent quickly and easily. This also eliminates cross – contamination of chemicals that happens when you manually switch your chemical line back and forth between acid and detergent.

### The Process - Acid

- Hold the lance pointed upward and pull the trigger so you will be able to see which way the wind is blowing. Always work with the wind. For instance if the wind is blowing left to right work left to right.
- When washing a trailer we recommend that no more than ½ of the entire unit be cleaned at one time. For instance, you would not apply product to more than one side and either the back or the front.

When washing a tractor, you would clean one side, the back and the frame on one pass. The other side, roof, hood and front will be cleaned on your last pass. In some situations, especially when the ambient temperature is above 90°, you may have to clean a smaller area in order to keep the product from drying. In a wet environment, like washing in the rain, you can work larger areas.

- Charge the entire surface to be cleaned with the acid product by applying the acid from the bottom to the top. Applying the acid to the aluminum rails prior to misting the entire surface will result in aluminum oxide locking itself onto the painted surface. The result will be "streaking". When this occurs heavy brushing may be required.
- After all the painted surfaces have been wet down with acid, you will then concentrate on the exposed, unpainted aluminum trim. Hold the low pressure chemical nozzle close to the top rail and quickly "walk the rail" until you reach the end. Move the nozzle to the lower rail and repeat. When you reach the end of the lower rail repeat the process. Once the acid has been applied you are now ready to apply the detergent.

(CONTINUED)









The Industry's Only 'FILM FREE' Truck Wash

House Wash with Solvents & Mildew Release Agents

### Contains STATIX™

### An exclusive product of EnviroSpec specifically formulated to eliminate **'STATIC CLING' ON VEHICLE SURFACES**

Bond Breaker is the most incredible product of its kind in the industry. Never has anyone been able to remove as much of the film caused by electromagnetic bonding of particles which results as the vehicle cuts it's way through the wind.

Typically this attempt is performed through the use of caustics such as Sodium or Potassium Hydroxides which are typically found in the paint stripping or exhaust hood cleaning industries. These products should never be utilized to clean painted vehicles. Yes, when applied the dirt and debris starts to roll off the surface but behind that dirt is a microscopic layer of the painted surface coming off with it. As the process continues the vehicle surfaces become dull.

Bond Breaker utilizes a unique blend of products to break the magnetic field which holds the film particles on the surface. Given the best of all the elements, soft water, ambient temperatures and cleaning methods, Bond Breaker will remove 99% of all film from the surface. Worst case scenario you can expect 95%-97% removal.

Our development model for Bond Breaker was as follows:

- 1) It had to have an extremely quick reaction time yet Safe to use.
- 2) It had to dissolve grease and carbon on contact with minimum dwell time
- 3) It had to produce a minimum of 92% film free surface.
- 4) It had to have exceptional rinsing characteristics.

Bond Breaker is not for everyone. It is an expensive product to formulate and stabilize. It is aimed at a unique market that demands the very best and expects it to perform accordingly.

> 5 GAL #BB5 55 GAL #BB55

### Contains Pure d'Limonene Solvent

### **Exterior House Wash Orange Peel Solvents and High Yield Gloss Enhancers**



In recent years the evolution of the environment conscious homeowners are becoming much more educated in the field of exterior house washing. They are saying 'no-more' to the contractors who are using the unfriendly bleach that has been so popular for so long simply because it is inexpensive to purchase and, until now, there have been few alternatives for removing mold and mildew.

The solvency in Limonene originates from citrus by-products such as orange and lime peels. These solvents, coupled with specific pH balanced surfactants and builders, provide the contractor with an excellent product that quickly removes carbonaceous pollutants such as oil and grease and other fallout pollutants commonly found in the house washing industry. Pollutants such as gutter streaks, mold/mildew, etc. For the first time ever they are experiencing safe and effective surface chemistry that deals with wood, aluminum and vinyl siding and the pollutants common to those surfaces.

Limonene has excellent hydrotoping characteristics through the use of a unique dispersant complex which is not commonly found in detergent chemistry. This complex, known as SuperFlo Polymer, has been developed by EnviroSpec and is found throughout our detergent formulary because of its tremendous ability to add horsepower to virtually every type of alkali detergent products while remaining much more gentle than the alternatives. You will find that Limonene has superior rinsing qualities in both hot and cold water environments which results in cleaning faster and safer.

> 5 GAL #LIM5 55 GAL #LIM55

### **LOADED WITH GLOSS ENHANCERS**

## FOAM & SHINE



### High Foaming Car, Truck & House Wash

### SINGLE PASS CLEANING! INCREDIBLY FAST RINSING! GREAT SHINE! **HIGH FOAM CLEANING! SOLVENT FREE!**

### That is what the 'Foam-N-Shine' Formula is all about!

Using the finest builders in the industry and adding in specific water softening and foaming additives plus a blend of unique 'chelating agents' which 'tie up' the metallic ions in water has resulted in that 'always looked for' but 'seldom found' black magic formula that we now call...

### FOAM'N-SHINE

FOAM-N-SHINE exhibits excellent wetting, chelating, rinsing and emulsification properties due to its high concentration of our SuperFlo Polymer Complex System. This exotic complex is formulated from a variety of unique dispersants, hydrotopes, and surfactants which are not commonly found in detergent formulations. With this 'double dose' of SuperFlo Polymer you can expect exceptional brilliance on most surfaces.

FOAM-N-SHINE dramatically reduces surface tension so pollutants 'roll-off' the surface with ease without having to brush. With special wetting agents you will find that FOAM-N-SHINE keeps the surface wetter longer allowing the contractor 5 GAL #FS5 more flexibility in washing larger areas without having to worry about the surface drying before

rinsing. FOAM-N-SHINE works extremely well with cold water or hot water equipment.

55 GAL #FS55





### 'OIL SPLITTING' EMULSIFIERS FOR THE TRUCK WASH INDUSTRY

## RITON-XP HARD SURFACE TRUCK WASH DETERGENT

### **3-PART PRODUCT CONTAINING 1 LIQUID - OIL 'SPLITTING' & EMULSIFICATION ADDITIVE**

TRITON-XP provides special corrosion inhibitors, scale inhibitors, chemical scavengers and various other specialty chemicals, which are used in the tractor/trailer cleaning applications. This product contains specific water softening agents which makes it a favorite detergent in areas of the country known for having 'hard water.'

TRITON-XP contains the ZP1/SuperFlo Polymer complex that makes the entire EnviroSpec chemical formulary the most asked for industrial detergents in the professional contract cleaning industry.

TRITON-XP has a pH of around 11.8 to 12.0 in a 1% solution.

TRITON-XP works great on removing heavy build-ups of grease, grime and general fallout pollutants generally found in high traffic areas and exhibits excellent wetting, chelating, rinsing, and emulsification properties. Its ability to hold pollutants in suspension during the wash process makes it an ideal product when using either hot or cold water pressure washers.

The dispersant utilized in TRITON-XP allows for a high concentration of specific builders and surfactants which will completely emulsify carbonaceous as well as general 'fall-out' pollutants commonly found in areas that see a lot of motor vehicle traffic.

TRITON-XP contains a high volume of our SuperFlo Polymer which accounts for it's surface gloss.

5 GAL #TXP5 Although TRITON-XP is considered a Super Concentrate you will find that it will provide a great wash/rinse cycle 55 GAL #TXP55 while remaining gentle on the surface.

(TRUCK WASHING CONTINUED)

### The Process – Detergent

- At this point you will have to move your chemical line from the Acid container to the Detergent container. BE CAREFUL of cross contamination of products which will result in product neutralization. This is important reason for the Allison Injector equipped with our three way ball valve. With this option all you will have to do is simply turn the knob from Acid to Detergent. (CONTINUED)
- •When applying the detergent repeat the steps utilized with the acid application with one exception make one additional pass with detergent. Generally speaking, it will take twice as much detergent as acid for an effective Twin Chem Process.
- When the detergent comes in contact with the acid you will immediately notice dramatic surface activity whereby the pollutant will totally emulsify and "roll off" the surface.

### The Process – Rinsing Trailers

Rising is, without question, one of the most important steps in any type of cleaning process.

Remember, upon switching your gun from "low pressure chemical" to "high pressure rinse", you still have detergent in the line which will be discharged under high pressure. Discharge this pressurized detergent in the wheel or on the frame. By discharging the product in these areas, you will accomplish two things: (1) These two areas are generally the hardest to clean, since they attract more dirt, grease and grime. (2) If you hold the lance to high while high pressure detergent is being discharged, you take the chance that the high pressure mist will carry over and find itself on other surfaces which could be damaged if not rinsed.

When rinsing the trailer start by "walking the top rail" very slowly to insure that ALL chemical products and pollutants have been thoroughly removed. This is, by far the most important step in rinsing a Trailer. Leaving a residual in the top rail will result in streaking as the run down occurs. Once you are sure the top rail has been sufficiently rinsed continue with the remaining area to include the wheels, tanks and frame.

### The Process – Rinsing Tractors

Pay special attention to the roof and glass when rinsing tractors. Always rinse from the top - down.

You will find it next to impossible to thoroughly rinse the roof and hood areas if you are using a "straight" lance. Make sure that the lance has a 45° bend at the nozzle. Failure to rinse the roof could result in glass damage.

If you are not sure if the roof has been rinsed thoroughly - stand on the drivers or passengers side of the vehicle and look in the side glass - through to the windshield and hold the lance in a position so that the rinse water will be running down over the windshield. Rinse until you do not see "bubbles".

Recommended PSI & GPM - 1800-2600 PSI • 5.0 GPM Min. Remember cold water works fine but Hot works even better!

Recommended Trigger Gun: You can use a pistol style gun or a straight through gun. Since 95% of the equipment available to mobile washers come with a pistol style gun that is what 95% of everyone uses. People that use straight through trigger guns often find they are easier to use for vertical work. On the inlet side of the gun install a "hose whip" (p/n 1568) in order to take the hose strain off the gun when you are pulling it. On the end of the hose whip install a quick connect plug (p/n QS8FB). Install a 3000 PSI ball valve (p/n 1303) on the discharge side of the unloader (between the unloader and gun). Setting the system up like this will allow you to change Gun assemblies guickly when need be..

Recommended Lance: Single Pipe - Stainless Steel Lance / 48" (p/n 1248) for Tractors • 60" (p/n 1249) or 79" (p/n 1250) for Trailers. Each lance should have a 45° bend at the nozzle. To do this, use a 45° brass street elbow (p/n HDF634). On the elbow install a dual nozzle holder. There are several types of dual nozzle holders. Each is designed to allow you to switch from one nozzle to the other easily. Set up the nozzle holder with 1- brass soap nozzle and the desired high- pressure nozzle.

Recommended Detergents...

PRODIGY - MR. MUSCLE - BOND BREAKER - TRITON-XP - RELEASE - BLUE LIGHTENING - VIPER -FOAM & SHINE

WE SUPPORT THE SHRINERS, SUZIE'S FRIENDS ANIMAL SANCTUARY AND THE HOLE IN THE WALL CAMP







### PREMIUM 'HIGH YIELD' DETERGENT WITH LAUROX LO



High Foaming Blend of Emulsifiers, Solvents & 'Quick Rinse' Agents. It is loaded with Water Softeners, Static Reducing Additives & Gloss Enhancers.

### FORMULATION OBJECTIVE: SPEED IN CLEANING AND RINSING

BLUE LIGHTENING is the result of blending the very best 'job specific' ingredients that cover every aspect of a cleaning task that will insure the 'perfect clean.' We wanted speed - which meant we had to get the product on the surface - have it do it's job - and get it off the surface quickly.

We added a large amount of LAUROX LO which quickly wets the surface while at the same time generates a substantial 'foam bed' that keeps the soil suspended in the liquid so that it does not redeposit itself on the surface during the cleaning process.

It is formulated with 'top shelf builders.' Not one 'builder' but several are utilized and each has a specific purpose. Some provide alkalinity to aid in cleaning & keeping emulsified soil in suspension. Others emulsify oil and grease and overcome problems associated with water hardness.

BLUE LIGHTENING has a generous amount of SuperFlo Polymer. It is this product that has placed EnviroSpec as the leader in Gloss Enhancing detergent chemistry.

10% OF YOUR PURCHASES THIS MONTH ARE SET ASIDE FOR U-2-USE NEXT MONTH! SEE 'BONUS BUCKS.'

BLUE LIGHTENING can be used in virtually every type of cleaning environment. Truck Washing where heavy build-ups of exhaust carbon and 'road static' are present, House Washing, Brick and Masonry Cleaning, Car Washing, Wood Surfaces & Engine Degreasing are just a few of the cleaning tasks that are easily handled by Blue Lightening.

55 GAL #BL55

FOR ACID DAMAGED GLASS

Jewelers use a lesser grade of this compound to polish out scratches on expensive crystal.

Glass De-Etch is a Rare Earth Glass/Crystal Polishing Compound to be used when severe acid damaged has occurred to any glass.

### **USE INSTRUCTIONS:**

Mix with water to the consistency of pancake batter and wipe on windshield. Using a electric buffer with a low pile polishing pad buff briskly into the surface. Work in small areas.

A high stock removal rate, which is partially due to the narrow particle distribution resulting in a low percentage of fines, leaves a clear, bright finish.

#ZPGDE - Enough for 10 Windshields

### FOR SOAP DAMAGED GLASS

### Did you let soap dry on the glass? **Yes Scum Buster Really Works!**

Scum Buster is manufactured from the world's finest Rare Earth Glass Polishing Compounds.

### **USE INSTRUCTIONS:**

Mix with water to the consistency of warm syrup. Wipe or paint onto glass and briskly polish surface.

#ZPSB - Enough for an entire house

**Exhaust Carbons Explode from the Surface!** 

"OIL EATING" Super Solvent-Surfactant for those 'nasty' Truck Fleets that are loaded with exhaust carbon.

'OCB' Emulsifier can be added to any **Drum Pack of EnviroSpec Detergent** in concentration levels of 1 Gallon to 55 Gallons.

Ask any Professional Mobile Washer who washes trucks and they will tell you that not a 'shift' goes by without running into at least one account that is loaded with exhaust carbon on the 'stack side' of the trailer. When this happens it takes forever to finish that account and when you think you are through...

...the job still looks terrible!

All of the EnviroSpec Truck Wash Products are loaded with 'OBC' Emulsifier already but occasionally even that is not enough

> Add 1 Gallon of 'OCB' Emulsifier and watch the carbon & grease - explode off the surface!

#ZLOIL1 1 Gallon - Treats 1 55 Gallon Drum of Detergent







For Trucks With Polished Aluminum Tanks

## NEVER DULL STP

Specifically formulated for

### Vehicles with Polished Aluminum Tanks, Imron Paint & Expensive Lettering.

Never Dull is the preferred product for Vehicles that are, without question, products of an image conscious customer. A lot of time and expense goes into the production of such vehicles. Imron paint itself is very expensive as is the lettering and graphics that present the company's position in the marketplace. With all this in mind, however, nothing, absolutely nothing will get a fleet owner more upset or irritated than when you 'dull' their polished aluminum tanks.

When used according to our recommendations Never Dull is the perfect cold water product that has a unique blend of citrus solvents, surfactants & chelators that we've designed specifically for those trucks that need a product 'tuff' enough to remove carbonaceous pollutants such as grease and fuel over-spill as well as general fallout pollutants, yet gentle enough to clean tanks and never leave them looking dull.

Along with these special blends, Never Dull also has a 'double dose' of Speed -X 777 which keeps the pollutant in solution not allowing it to redeposit itself elsewhere on the surface prior to rinsing. This product is recommended to be used with cold water equipment. The reasoning behind this is because heat generates alkalinity and since Never Dull has a specific balancing of "builder to surfactant" the introduction of heat (hot water) makes it's design both unpredictable and uncontrollable.

In order to avoid 'alkaline shock' remember to cool down the surface prior to product application.

Never Dull is the perfect blend for those 'perfect vehicle finishes.'

5 GAL #ND5 55 GAL #ND55

### Truck Wash With Extra Carbon Release Activators

## sp release

### Non-Caustic formula with 'High yield' Carbon Release Solvents & Gloss Enhancers

Release is a high solvent, medium duty vehicle detergent for finer finishes than typically found on 'over the road' Tractors, Trailers & Straight Trucks. This product would be your first choice for vehicles that are washed weekly or every other week. Vehicles such as package delivery, school buses, airport shuttle vehicles that do not see heavy road use but are exposed to carbonaceous pollutants typically found in 'close quarter' operation would be good candidates for Release.

Companies whose vehicles are presently being cleaned with the Release formula are Hertz, UPS, FEDX, DHL and New York Airports not to mention thousands of School Buses. This product was developed while cleaning Connecticut Natural Gas vehicles in the 1980's and have been an industry favorite ever since.

Release is a non-caustic detergent concentrate that contains Gloss Enhancing additives that will help to keep vehicles looking good longer. This product will not harm delicate graphics typically found on such vehicles.

Release exhibits excellent wetting, chelating, rinsing and emulsification properties. Its ability to hold pollutants in suspension during the wash process and not allowing them to be redeposited makes it an ideal product when using cold or hot water systems. The unique 'grease release' activator in RELEASE quickly removes oil/grease pollutants from the substrate.

Release comes packaged in a two-part system. One part is approximately forty pounds of Release Base Product & the second part is one gallon of Carbon Release Activator. When mixed they make 55 gallons of a super concentrate with a very long shelf life.

5 GAL #REL5

55 GAL #REL55

CLEANER AND BONDING AGENT FOR PAINTERS

### BLEACH STABLE - EMULSIFYING - FOAM GENERATOR with **AMMONYX® LO**

### **IAUROX IO**

## FUNCTIONAL PROPERTIES • BLEACH STABLE • ACID STABLE

• FOAM GENERATOR • EMULSIFIER

• FOAM STABILIZER • WETTING AGENT

VISCOSITY BUILDER

LAUROX LO is a unique blend of AMMONYX® LO, solvents, water softeners and quick rinse additives.

With the addition of LAUROX LO to bleach, detergent or acids you can expect a quick rinsing thick foam with dramatically enhanced cleaning characteristics.

Add to product in levels from 3% to 10% by weight.

Treats:

55 GAL #LA1.0 138 GAL #LA2.5 275 GAL #LA5.0



### PREPEZZ

### PRE-PAINT SURFACE PREP WITH PAINT BONDING AGENTS

This non-caustic, specialty solvent based pre-paint prep product has been specifically formulated to safely remove surface oxidation, mildew and general fallout pollutants prior to painting while leaving behind a unique 'paint to surface' bonding environment.

When used properly PrepEZZ will insure that your finished product will last many years longer than what you would normally expect based on paint manufacturers claims. Our unique SuperFlo Polymer Additive, an EnviroSpec exclusive, charges the surface in such a manner that 'locks down' paint adhesion. Used properly the professional painting contractor can be assured that they will never be called back to the job site because the paint is "lifting" or "flaking".

PREPEZZ is sold in a 20 gallon powdered kit form that can be easily dissolved into a solution when needed.

PREPEZZ can be used with hot or cold pressure washers and does not contain harmful caustics or bleach.

#ZPPREP20

This 20 lb. Kit makes 20 Gallons of Concentrate

(71)

WE SUPPORT THE SHRINERS, SUZIE'S FRIENDS ANIMAL SANCTUARY AND THE HOLE IN THE WALL CAMP





**CONCRETE CLEANER & BRIGHTENER** 

### Specifically Formulated For FLAT SURFACE CONCRETE CLEANING

"Power Stroke" has successfully replaced the harsh caustics that have been being used for years. The science behind Power Stroke has made it the Professionals First Choice.

### **Contains: CONCRETE BRIGHTENING AGENTS**

Power Stroke is the highest non-caustic detergent concentration available in the industry.

Power Stroke has been specifically formulated for heavy-duty oil/grease removal for untreated concrete. Unlike the caustics typically used in this industry Power Stroke is much more user and surface friendly when it comes to over spray.

You will find Power Stroke cleans much 'quicker' than caustics and acids due to it's excellent wetting, rinsing and emulsification properties and SuperFlo Polymer Complex System.

The general rule of thumb in detergent formulation is as follows: Approximately 1 gallon of water will hold approximately 1 pound of powder before separation begins. If your product begins to separate using this calculation, more often than not, your product has been camouflaged with what is known in our industry as fillers. Fillers provide little to no value to the products integrity. They are used primarily to add weight and increase the bottom line profit for the manufacturer. A typical filler would be Soda Ash. Using the 1 pound per 1 gallon rule you can see the potency of Power Stroke when you consider that we are able to thoroughly dissolve up to 2.5 pounds of Power Stroke into 1 gallon of water without separation. To our knowledge - no other company can make this claim. The advantage of these concentration levels are two fold: 1) the contractor is now able to clean substrates that normally require the use of caustic

cleaners and 2) work faster and safer which increases your bottom line.

5 GAL #PS5 55 GAL #PS55 THE ONLY NON-CAUSTIC EXHAUST HOOD CLEANER

Specifically Formulated For RESTAURANT EXHAUST HOOD CLEANER 10 years ago they were sceptical. Today more contractors are using Hood Pro as their First Choice Cleaner over the strongest Caustics on the market!

Until now Professionals have always had to rely on corrosives for the real tough hood cleaning jobs but not anymore! Hood Pro has revolutionized the industry by providing the contractor with a product that cleans as quick and effective as the 'hottest' hydroxide products in the industry while leaving him completely 'scare free' and with hair still on his arms when the job is complete. Only a Professional Exhaust Hood Contractor can fully appreciate that statement.

EnviroSpec's HOOD PRO product is the non-caustic workhorse of the professional exhaust hood cleaning industry. Known for it's consistent high performance, this powerful grease dissolving formula is being used more and more by the professionals who know and understand the disadvantages of using sodium or potassium hydroxide products. The "power" from Hood-Pro comes mainly from a wide variety of special 'ion' charged surfactants not commonly found in the detergent formulary industry. Coupled with a unique "builder" base, HOOD-PRO exhibits unbelievable pH stability and excellent foaming characteristics.

HOOD PRO offers excellent and economical grease dissolving, foaming, wetting, emulsification and biodegradability needed for today's specialized contractor. HOOD PRO is 100% active and highly concentrated. For example; the 'hottest' hydroxide products consist mainly of 50 pounds of powder to 50 gallons of water. The finished HOOD-PRO product will yield 55 gallons which is compounded from 80 pounds of the finest builders and performance driven surfactants in the

HOOD PRO will respond to your most difficult cleaning project with ease and provide you with an environment which

is much safer to humans and less damaging to the surface.

5 GAL #HP5 55 GAL #HP55

### Heavy Duty Detergent with Gloss Enhancers





Until now - most 'so called' environment friendly cleaners have been little more than 'watered down' products that have been sold under another name.

Choosing environmentally friendly cleaning products and eliminating toxic ones has always been what EnviroSpec is all about and Bio-Green is the latest addition to our arsenal of environment friendly products.

Bio-Green, a variation of the Limonene family, is the answer to everyone's concerns about Earth Friendly products that really can clean.

Bio-Green is truly a workhorse in the industrial and institutional detergent industry. Known for consistency, EnviroSpec, has developed this product to be the answer to all of the concerns in the vehicle cleaning and house washing industry as well as other projects requiring special surface active properties.

Bio-Green offers excellent and detergency, foaming, wetting, emulsification and biodegradability needed for today's specialized high performance cleaning products. It has excellent foaming characteristics which will provide the user with the necessary visual requirements to

100% OF THE PROFITS FROM ALL CHEMICAL SALES ARE DONATED TO CHARITIES FOR KIDS & ANIMALS!

determine concentration levels on the surface being cleaned. Yes, Bio-Green can respond to your toughest needs, whether it's a medium duty truck or house wash job or a 'down and dirty' forklift with years of grease and grime. And it can do all this and still be gentle on the world we live in.

5 GAL #BG5

55 GAL #BG55









<u>d'Limonene</u>, <u>Lorox LO</u>, <u>TSP</u>, <u>Superflo Polymer</u> and much, much more!

## DESIGNED AND BUILT EXCLUSIVELY FOR SURFACES CONTAINING MOLD, MILDEW AND GENERAL 'FALL-OUT' POLLUTANTS SUCH AS ACID RAIN AND EXHAUST CARBON

At EnviroSpec we strive for perfection in everything we do. This is especially true about our new product 'enviroMiNT', the most advanced professional detergent ever developed for surfaces containing mold or mildew. 'enviroMiNT' now joins the Emulsifier Plus & Limonene family in redefining the professional house and building cleaning industry.

At EnviroSpec creativity through chemistry means more than just a query of basic 'builders' and 'foamers' that are little more than 'off the shelf' grocery store cleaners. The challenge with 'enviroMiNT' was to make it a single application approach - unique, forward-thinking and a world apart from anything else you will find to safely remove mold and mildew & industrial and general fall-out pollutants while at the same time helping to revive surface luster through the presence of high quantities of our SuperFlo Polymer Complex.

'enviroMiNT' is the result of unique environment friendly surfactants and builders and our very own SuperFlo Polymer all of which 'blur' the boundaries when using the latest techniques and advancements in detergent chemistry.

5 GAL #PR5 55 GAL #PE55

### **DECK WASHING / RESTORATION**

Decks are everywhere, and they need a tremendous amount of maintenance. This can be a small part of a mobile wash companies business or it can be the entire business. Many decks need annual maintenance.

### **General Washing**

Pressure washing a deck can usually be accomplished with relatively low impact pressure. Giving people exact PSI ratings to work with is not constructive. Just like with any pressure-washing project, decks should be washed with enough pressure to remove old fiber and pollutants while not damaging the wood surface. Anyone stating the exact pressure to use to accomplish this is simply picking a number to have something to write down. Wood is naturally soft in some spots and harder in others. It requires more pressure to wash where the wood is hard. The wood is damaged easier where the wood is soft. How much pressure to use and how close to the surface to get is decided by using educated judgment. It is learned with practice and you can't become an expert by reading about it. Learn by doing on your own deck, or on a relative's deck. Anything you may damage will be repairable. Consider it the cost of educating yourself.



### Restore

Restore is an excellent product to use for general deck maintenance. It is also an extremely safe product to use. When applied to the wood surface it lifts the old wood fiber from the healthy wood underneath. This makes the weathered fibers easy to remove with a pressure washer. Restore will not fade the wood's natural color like bleach. When using Restore you don't have to be concerned about plant damage either. Restore is mixed from powder to liquid on the job site and must be used immediately. It is direct sprayed onto the deck using either a compressed air sprayer or an electric sprayer. The dwell time prior to washing of 15 to 20 minutes is very important.

### **Deck and Shake Brightener**

This product is applied after using restore. The colors in the wood are brightened. Using this product enhances the overall appearance of the restoration job.

### **Considerations To Note**

It can be the small things that make the difference between success and failure. Prepare for the job by protecting adjacent house siding from over spray. Any thing underneath the deck like house siding or other decks must be protected. Take steps to assure that the surrounding plants don't get damaged by your hoses or stepped on. Clear items off the deck and far enough away so they don't get dirty. Be ready to sand areas where standing fibers are a problem. Talk with your customer in advance about spots that probably can't be completely restored, like burned areas, leaf stains, etc.









FOR GUTTER STREAKS & HEAVY OXIDATION

### Removes those 'nasty' Black Streaks & Heavy Surface Oxidation on Gutters

Our House Wash Collection offers a rich assortment of job matched cleaning products that are uniquely EnviroSpec. RIPPER is just one in that collection that has been making the Exterior House Washing Professional's job so much easier for so many years. To professionals, the real beauty to any of the EnviroSpec performance products is how fast, how effective and how safe they are to use.

RIPPER, developed specifically for gutter streaks & oxidation removal, utilizes several blends of high-performance solvents and specially blended surfactants to deliver optimum efficiency. Knowing that no two gutters will clean alike, EnviroSpec has incorporated into RIPPER a variety of solvent blends that will work independently on the specific pollutant that has created the streak. One of these unique solvents will attack and eliminate the problem.

Of all the questions that have been thrown at us about house washing - the question of how to safely remove gutter streaks is by far the most frequent. We know that solvents are the only products that will safely remove gutter streaks and RIPPER has more than twice the solvent content than most cleaning products in our industry.

After it's introduction into the industry in 1987 RIPPER soon became the envy of many companies who are in the business of manufacturing products for such a demanding industry. Many of those companies sell sodium or potassium hydroxide base products to tackle the gutter streak problem and the unsuspecting contractor buys them not knowing that what they are actually buying are paint strippers. RIPPER is a more effective and much

safer way to eliminate the gutter streak & oxidation problem.

5 GAL #RIP5

55 GAL #RIP55

### Specifically formulated for

CONTAINS SILICONE FOR SURFACE LUSTER

### **Colored Siding** with Heavy Oxidation

After cleaning - Premier leaves a SILICONE MEMBRANE on the surface which is designed to retard the formation of mildew and to keep general 'fall-out' pollutants from adhering to the surface..

Premier would also be your first choice for cleaning new homes in a housing development where the pollutant being cleaned is primarily mildew and general 'fall-out' pollutants. This type of cleaning does not require the solvent but only mildew release agents and gloss enhancing additives. Premier would also be a great choice for houses or mobile homes that are cleaned annually.

Premier takes a bow for impressive performance in providing a thorough wash/rinse cycle while remaining gentle on new aluminum, vinyl and wood siding.

Premier is a unique blend of specialty surfactants and alkalis specifically formulated for the Professional Exterior House Washing Industry. It acts by first wetting and chelating pollutants and then holding them in suspension until the surface is thoroughly rinsed.

Premier is less aggressive on surface and vegetation than typical cleaners used in this field but will achieve superior cleaning results.

Premier is ideally suited for both a hot and cold water pressure washers. By chelating of both calcium and iron in water and a unique water softening additive Premier will provide 'spot free' rinsing when used in accordance with the manufacturers instructions.

> 5 GAL #PRE5 55 GAL #PRE5

### Mildew Retardant & Surface Protector with Gloss Enhancers

### PLEX-MASTER

### Specifically formulated for the Exterior House Washing Industry

Plex-Master is a blend of silicone & silicone hardener, polymer and mildew retardant that will enhance the appearance of Vinyl and Aluminum Siding, Painted Wood and Metal surfaces after cleaning. Plex-Master is also an excellent product that will eliminate or substantially reduce the reformation of mold and mildew on all surfaces.

Plex-Master provides a distinctive edge that will separate the Professional Contract Cleaner from the "Splash" N Dash" house washer. For just pennies per job the contract cleaner can provide the homeowner with a 'cleaner clean' and a 'brighter shine' that will last much longer than that of their closest competitor.

When you explain the advantages of using environment friendly products that will leave the soil exactly the way you found it and the added benefit of the Plex-Master application you have virtually left your competitors in the 'dust (dirt).' With the addition of this product to your sales presentation you will be washing houses from \$400.00 and up even though your competitor quoted them for \$79.95. This is a fact that has been proven time and time again.

Mildew, which will form on virtually anything, will be much easier to remove when the surface has been coated with Plex-Master. In most cases the homeowner will be able to keep the surface looking 'alive' and free of mildew with an occasional rinse down using a standard garden hose. Another great feature of Plex-Master is that once applied and rinsed before it has been allowed to dry, the windows will be 'squeaky' clean. Our

2.5 gallon container makes 28 gallons & our 5 gallon pail makes 55 gallons. Apply & rinse in 15 minutes.

28 GAL #PLE28 55 GAL #PLE55





### **Exterior House Washing using Earth Friendly Cleaners**

We recommend washing a house with the intention of removing pollutants, surface oxidation, as well as mold and mildew. By doing this type of washing you provide customers with an excellent result and make competitors that wash a house with what EnviroSpec calls the "splash and dash" method look like amateurs. "Splash and Dash" refers to the person that slashes bleach or chlorine on the house, rinses and leaves. There are various levels of clean, and various qualities of work.

We acknowledge that there are different ways to do most anything, but in our experience we have had great results giving house wash customers the "royal treatment". The tools and supplies you need are your pressure washer, a quality house wash detergent, a brush and extension pole, and surface sealer. Most houses require washing siding too high to reach from the ground. So many times you will need to work from a ladder or use a telescoping wand. Washing a house with a pressure washer is accomplished in four steps. The four steps are detergent application, pressure washing, surface sealant application, and pressure rinsing.

### **Detergent Application**

Apply detergent from concentrate through a downstream injector. Always apply detergents at low pressure. Always be careful not to force detergent under siding, what it finds under there can come out later. What can happen when detergent gets underneath the siding is it will emulsify (dissolve) pollutants and cause them to drip out over the siding later. After applying the detergent to a section of siding, switch to high pressure rinse and clear left over chemical from the line by spraying it on the foundation or steps. You can also back up about six feet and clear it onto the lower part of the siding, the trick is to not apply detergent under pressure to the siding. Always avoid getting detergent on the roof.

### **Detergent Products**

For washing most types of siding, use Limonene or Bio-Green. Premier is excellent to use on heavy oxidation. If you are working on a house that is covered heavily with mildew, use Emulsifier Plus with bleach. Ripper is made for gutter cleaning.

### **Pressure Washing Siding**

The first step after clearing the pressure line is to rinse the windows. Do so quickly and immediately proceed to washing the siding. Wash the siding one row or clapboard at a time. Work from the top to the bottom. To properly wash houses you need to pressure wash each row of siding and pattern clean. Apply detergent to an area that is small enough so all pressure washing can be accomplished prior to the detergent drying on the surface.

Wash the gutters at the same time as the siding. If the gutter is a difficult one, use a pail with a small amount of detergent concentrate in it. Dip a brush on an extension pole into the detergent and brush the gutter for the best possible result. Many mobile washers don't consider the gutters to be part of washing a house. It's up to you, but it is part of doing a good job. It may be possible to do a "Splash and Dash" and get away without doing the gutters, but it will look really bad if the house is properly cleaned and the gutters are left dirty. As the siding is cleaned, work slowly back and forth with the nozzle about three to four inches off the surface. On heavily oxidized siding try running with hot water, around 150 degrees. Hot water helps cut surface oxidation. A water temperature in excess of 150 degrees is detrimental to detergent performance. After completing a section, rinse all windows thoroughly. Work the siding in sections until the house is completed. As we have said, to properly wash houses you need to pressure wash each row of siding and pattern clean. Pattern cleaning can be very important when working on heavy oxidation. On older aluminum siding removing the oxidation can restore the color. When doing this you need to carefully keep the top of the fan spray pattern at the top of the row on the siding and the bottom of the spray at the bottom. It is also important to stay a uniform distance from the siding, and to keep moving at the same speed. A trick is to feather into the area you are working on then feather out on the other side, similar to what you do when spray painting. Most sidings are not this demanding, but it's really important to know how to handle the ones that are. Always remember to apply detergent to an area that is small enough so all pressure washing can be accomplished prior to detergent drying on the surface.

One final tip, on old aluminum siding it's a good idea to test a small spot, low and inconspicuous, on a sunny side of the house. If it turns silver there may not be any good paint left on it. It is great to discover this prior to washing the paint off a large section of the house.

### **Surface Sealer**

After completely pressure washing the siding, reverse direction and apply Plex Master surface sealer. Apply and rinse one section of the house at a time until completed. Applying a sealer gives you a service to advertise that most mobile wash companies don't offer.

### **Washing a Mobile Home**

The recommended detergent products are Limonene, Premier, or Emulsifier Plus. Mobile home washing is just like washing a small house. The tools and supplies you need are a pressure washer - 2 to 6 GPM and 1500 to 3000 PSI. A quality house wash detergent, a surface sealer, brush and extension pole, rain gear and gloves. Plex-Master is recommended for the surface sealer. This product makes the wash job last longer and is good for the siding. Washing a house with a pressure washer is accomplished in four steps. The four steps are, detergent application, pressure washing, surface sealant application, and pressure rinsing. The higher the flow and pressure that a pressure washer has the faster the wash job can be accomplished. In business, time is money, so it is important to have a machine on the high end of our recommended range. The pressure washer should have chemical injection. Apply detergent to an area that is small enough so that you will have ample time to pressure wash the section prior to any detergent drying on the surface. The drying time varies tremendously with weather conditions, so always start out with a very small section until you determine how large an area is best. Apply the detergent from the top down when washing mobile homes only and then pressure wash with the nozzle approximately six inches from the surface. Pressure wash with clear water, moving the nozzle horizontally one clapboard at a time. Always keep the nozzle a consistent distance from the surface. After washing the entire home, apply the surface sealer in the same fashion as you applied the detergent, then pressure rinse with clear water, section by section. Throughout the washing process, take your time to do the best possible job. Things to be aware of include - checking to see the windows are closed before beginning. Don't ever apply detergent in a way that may push it underneath the siding. Rinse windows quickly first, then again as a last step. Keep the nozzle farther away from the windows than from the siding. Many times gutt

WE SUPPORT THE SHRINERS, SUZIE'S FRIENDS ANIMAL SANCTUARY AND THE HOLE IN THE WALL CAMP













Specifically Formulated to Rejuvenate Wood Fibers

FIBE is the purest form of Oxygenated Cleaner & the only oxygenated cleaner with an Orange Solvent

We are widely regarded as one of the leading global experts in the development and implementation of Green cleaning solutions and the invention Fiber-X, our latest wood rejuvenator, is a good example why most experts turn to EnviroSpec to help them with their toughest cleaning projects.

Fiber-X is a blend of oxygenators, orange peel solvents and cross-linked surfactants that break the degenerative cycle of drying & decaying wood fibers that begins when environmental factors come into play. When used as directed Fiber-X breaks this cycle by allowing the wood to breath more efficiently. The orange peel solvents help to penetrate and eliminate any existing wood destroying bacteria by weakening it's cell wall. When the cell wall is weakened or disrupted, it can no longer function. This forces the cell to burst due to osmotic effects (water rushing into the cell). At this point wood fibers can recapture their shape while continuing to exist in a harsh outdoor environment.

For best results place 1/2 to 3/4 pound of product into a clean 5 gallon pail filled with slightly warm water. Pour in the product and stir 8-10 times. At this point approximately 80% of the powder will still be at the bottom of the pail. Apply by placing the chemical pick-up line from a 12V or 115V ShruFlo or Flojet pump at the bottom of the pail and begin to drench the wood surface. By the time you have completely drained the pail all of the product will have been solubilized through its own oxygenation process. Allow to stand for approximately 15-20 minutes and rinse.

In some cases, especially with pressure treated wood, the surface will 'fuzz.' This will normally return to its natural state in a few days. Occasionally a light sanding may be required. It is because

of this that we recommend a 1/2 pound per gallon of warm water for pressure treated wood.

5 GAL #FIB5 27 GAL #FIB27

55 GAL #FIB55

100% of the net profits that are generated from the **EnviroSpec Chemical Division** are donated to...





PREMIUM CAR, MOBILE HOME & HOUSE WASH FORMULA

'Film Free' Cleaning in the Car, Mobile Home & House Washing Industry SuperFlo Polymer Gloss Enhancers - Water Softening Additives - Nonionic Surfactant Base

Pro Blend is, by far, the most effective non-caustic, film free cleaning detergent for cars, and residental surfaces in the professional contract cleaning industry. When used properly, the operator can expect to remove 85% to 90% of all film and oxidation from the surface and leave a 'close to new' lustre.

Pro Blend exhibits excellent wetting, chelating, rinsing and emulsification properties due to its high concentration of our SuperFlo Polymer Complex System. This exotic complex is formulated from a variety of unique dispersants, hydrotopes, and surfactants which are not commonly found in detergent formulations.

The power from Pro Blend originates from a wide variety of uniquely charged ion surfactants, which will alter a positive charged substrate to a negative charge upon contact. This 'bond breaking' function will provide the operator with a safe and effective 'one-step' cleaning process that will help to revive old surfaces better than any product on the market.

Pro Blend replaces the surface damaging caustic cleaners that many contractors are presently using. We encourage you to read your MSDS for the product(s) you are presently using. If you see either of these two ingredients

- Sodium Hydroxide or Potassium Hydroxide you are basically using 'paint stripers' and 'oven cleaners' to clean those delicate surfaces.

5 GAL #PB5 55 GAL #PB55





### MAKE YOUR OWN CAUSTIC EXHAUST HOOD CLEANER

### PERFORMANCE BUILDER

### **WAIT! DON'T BUY ANY MORE CAUSTIC HOOD CLEANERS**

if you do you are wasting even more money!

Personally speaking I think one of the biggest 'scams' perpetrated on the Professional Mobile Wash Industry is trying to make them think that there is a lot of 'rocket science' that goes into producing high performance, caustic exhaust hood cleaners. There isn't and if you insist on purchasing those type of products - well then - you are just wasting a lot of money because anyone can make them.

Simply purchase a drum of 85% Potassium Hydroxide and add one gallon of

### **PERFORMANCE BUILDER PLUS**

Sodium Hydroxide and Potassium Hydroxide Exhaust Hood Cleaners and Paint Strippers (same thing) are nothing but 1 gallon of surfactant added to the drum and stirred in. Nothing more - nothing less. The secret is this - because of the aggressiveness of these two raw materials there are only a couple of surfactants that are stable in the solution for any period of time and they are not cheap. Because of the cost of this family of surfactants many manufacturers rely on a nine mole surfactant such as that found in typical detergents and slap a label on it and out the door it goes. The trouble here is that by the time you get the product the surfactant has been overwhelmed by the hydroxide to a point where it has exhausted it's ability to perform. Performance Builder Plus is a blend of high yield, caustic stable surfactants & emulsifiers that will hold up indefinitely and help to 'crank up' the horsepower of the raw material.

Next time you decide to buy a caustic cleaner order up a gallon of Performance Builder Plus. Then look in your yellow pages for your local chemical supplier. If you can't find one call Univar at 800-233-0633 or http://www.univarusa.com or Brentag Mid South at 800-289-4020 or http://www.pbschemical.com for their location nearest you.

A premium caustic exhaust hood cleaner would be one where 50 pounds of sodium hydroxide beads are mixed with 55 gallons of water along with one gallon of Performance Builder Plus. Exercise caution when mixing sodium hydroxide beads with water. Add very slowly otherwise there can be a violent reaction where the product will blow back on you. After the beads have been added stir in the Performance Builder Plus. If you use Potassium Hydroxide you will purchase that in a 85% liquid form. Typically a manufacturer will make 4 drums out of 1 drum of the 85% solution. In this case you will need 4 gallons of Performance Builder Plus. EXERCISE CAUTION when working with any chemical product. Read and understand the MSDS and all safety information about the products being handled. Wear protective clothing and safety glasses. Do not allow any unprotected person or animal around the mixing area. Clean up when done.

#ZLPBC - This 2.5 Gallon Kit will treat 137 Gallons of Caustic / Mix 1 gallon of PBC to 55 Gallons of Caustic

MAKE YOUR DETERGENT 'CLING'

## **KLINGON FOAMER**

### WANT IT TO LAY ON THE SURFACE LONGER?

.40 Pounds of KLINGON is all you will need to turn a 5 gallon pail of detergent or exhaust hood cleaner into a rich, thick Foamer!

Need a product that 'clings' to the surface? Or maybe a product that will provide you with that added dwell time that many projects require.

KLINGON is a non-acidic blend of natural thickeners and foamers that work in both alkalis as well as some acids such as many of those found in the aluminim brightening industry. Call for acid compatibility.

This is especially useful in the exhaust hood cleaning industry where product to surface dwell time is crucial.

Most thickeners on the market are formulated by introducing an acid into an alkali to thicken the product. When this happens product neutralization occurs. This leaves the operator with a thick product but one with dramatically reduced performance characteristics.

KLINGON can easily be adjusted to produce a slightly thickened product or a 'wall paper-paste' type product should you require a brush or roll-on paint stripper.

#ZPKL5-This 5 lbs thickens up to 75 gallons of product

Save water when you use....

## SPEED-X-777

Triple your water supply. Carrying 500 gallons? Make it last as long as 1500-2000 gallons!

## Running out of water or not making as much money as you thought you would?

Have you stopped to consider that 70% of your overall cleaning time is lost in the RINSING rather than the WASHING?

Don't believe it? The next time you go to the job site time yourself. How long does it take to apply the soap and how long does it take to make absolutely sure that all the "soap" is rinsed free? You are in for a shock!

Cut your WASH TIME as much as 70% with Speed-X-777 and when you do you will use 1/3 of the water that you normally would!

#ZLSPE5 5 Gallon Container

Add 1 Gallon to 55 Gallons of detergent.



[77]

WE SUPPORT THE SHRINERS, SUZIE'S FRIENDS ANIMAL SANCTUARY AND THE HOLE IN THE WALL CAMP





SODIUM HYDROXIDE FREE DECK & SHAKE STRIPPER

**OXYGEN DECK & SHAKE CLEANER** 

### The Safest Deck Stripper in the Industry

Simply spray 'STRIPT-ease' on and let it sit for 15 minutes and power wash the stain away.

'STRIPT-ease' contains a unique blend of surfactants and emulsifying solvents that attack and breakdown the stain allowing for a fast attack and flush product.

'STRIPT-ease' is packaged in a 55 gallon drum pack which consist of 50 pounds of a powder and solvent blend. Simply add your own water to produce a product that is superior and safer than anything you have

5 GAL #STR5 55 GAL #STR55

### REMOVES RUST STAINS FROM CONCRETE

### Specifically formulated to Remove Well Water Rust Stains

Spray-on! Rinse-off! No Scrubbing Necessary!

If you work or live in Florida there are two things you must have... ...a bathing suit and a box of Rust-A-Way!

RUST-A-WAY crystals are a unique blend of mild acids and surfactants which remove well-water rust stains from concrete surfaces.

Spray it on - have a cup of coffee and rinse off. Not for use on Brick containing iron oxide pigments. Run a test pattern in an inconspicuous area if you are not sure.

> 5 GAL #RUS5 55 GAL #RUS55

### Simply Put - Awesome! **BRINGS OLD WOOD BACK TO NEW**

Cedar Shakes & Unpainted Wood Surfaces such as Decks - Stripping Antique Furniture - Cleaning Tile Grout - Laundry Presoak & Bleach Replacement -Carpet Cleaning ... you just won't find anything better than RESTORE!

For Cedar Shakes and unpainted Wood Decks simply spray RESTORE on, wait 20 to 30 minutes, and rinse off. You will not believe your eyes! No more harsh bleach or surface and vegetation aggressive chemicals. Totally removes black mold and mildew build-up on shakes, regardless of how long it has been there.

RESTORE works by means of oxygenation and should not be mixed with water until the operator is ready to perform the job. Once RESTORE is in solution, the operator will have approximately 1-2 hours before the product has exhausted itself. Mix up enough so that you will be able to get the product on the surface within this time. Mix approximately 1/2 to 1 pound of RESTORE into 1 gallon of water and stir several turns. Complete solubility is not necessary since RESTORE will go into solution on it's own through the oxygenation process. Using a ShurFlo Pump place the pickup line in the solution and spray product directly onto the surface. When product has removed pollutant, rinse with low pressure, 500 - 1000 PSI is all that is required. When using this product on pressure treated wood we recommend the 1/2 lb to 1 gallon of water ratio and rinsing with no more than 500 PSI. Higher dilutions and pressures will cause the surface to 'fuzz' up. When this happens it is generally a temporary situation that will correct itself in a couple of days. Do not use a pump-up sprayer to apply Restore since this product builds pressure when added to water and will over pressurize the sprayer which could result in an injury should the sprayer erupt.

This product will provide unbelievable results. You will be able to produce twice the results in 1/3 the time and with little to no mess. You'll never use harsh chlorine cleaners or solvent based strippers again.

> 5 GAL #RES5 55 GAL #RES55

### Neutralizes, Brightens & Repairs Unpainted Wood

### DECK & SHAKE BRIGH

### High pH 'detergent beds' especially sodium or potassium hydroxide, shorten the life of wood.

The Deck Restoration Industry has grown considerably in recent years. As is the case when most great ideas are conceived - experts seem to blossom overnight as they have done here. This is not always a good thing.

In the Professional Mobile Wash Industry contractors quite often find themselves in the 'clutches' of many companies with so-called 'revolutionary' cleaning products that are merely extremely high pH detergents of which most are either sodium or potassium hydroxide based. These are great products but not for this industry. The hydroxide family of products are extremely effective in the drain cleaning and exhaust hood cleaning industrys but certainly not wood cleaning. When used for wood cleaning they immediately start breaking down wood fibers.

More often than not this idea of using an excessively strong alkali detergent 'bed' has been introduced to kill mold and mildew. We have a product, RESTORE, that will do this without harming the wood but even if RESTORE is not the product of choice a very diluted solution of bleach would be a much better choice than high pH detergents.

Deck & Shake Brightener is a product that will do 2 things. First it will brighten weathered wood and revive it's natural color. For years this product has been a favorite among furniture craftsman who occasionally find themselves in a situation where a dark or stained spot needs to be blended back in to match the rest of the wood. Second it can be used as the necessary "bandage" when contractors insist on using these strong detergents and the wood has darkened as a result. Or they have to follow behind another contractor who has darkened the wood and doesn't know how to fix it. Deck & Shake Brightener quickly starts reversing

this action upon contact. Typically, the darkened surface will be back to normal in 1-4 days.

5 GAL #DSB5

55 GAL #DSB55





EnviroSpec donate thousands of the dollars from all sales to Animal Charities such as Suzie's Friends Animal Sanctuary, Local Animal Shelters that our customers help select as well as charities for Children such as the Shriners Hospital in Tampa, FL and Paul Newman's Hole in the Wall Gang Camp.

Meet Suzie, who inspired John & Shelley Allison to build Suzie's Friends Animal Sanctuary. This is a 'labor of love' that John & Shelley Allison have committed their lives to in honor of all of Suzie's friends everywhere who are beaten, abused, homeless & hungry.



It is through this passion that we are reminded daily of all the animals who walk the highways & by-ways throughout our Nation in search of something to eat, a warm place to sleep or a soothing voice to calm their fears.

And we must never forget the thousands who didn't find anything to eat or when help came - it came to late.

The mission of Suzie's Friends is to provide a special no-kill, no-cage sanctuary where the hungry are fed, the homeless are sheltered, and the abused and abandoned are provided care.

Each day over 10,000 HUMANS are born in the United States and each day 100,000 Puppies and Kittens are born and as long as these birth rates exists there will never be enough homes for all the animals.

As a result we force sad men and women to show up every week at animal shelters everywhere with tears in their eyes as they come to end the lives of millions of beautiful, loving animals who's time is up - and this is being done in the greatest and most giving NATION in the world that has yet to come up with anything more humane.

The rest are left to fend for themselves against automobiles, the elements, other animals and cruel humans.







Regardless of their condition every animal we see gets a chance to live and given that chance most will. The pup to the right is named 'Chance' and as horrible as he looks he turned out to be the most beautiful dog.

The only chance they have is if we all SPAY & NEUTER our pets as well as those who are lost or been abandoned and allow them to live out the rest of their lives where they have chosen to call home.

"The greatness of a Nation and it's moral progress can best be judged by the way in which it's animals

are treated." --- Gandhi

With this incredible thought in mind I can say to you today that we have not treated our animals very well.

But together we can take the first step in helping our animals by reminding everyone that through Spay/Neuter programs we will never

have to kill an unborn kitten or puppy.

So, if one litter of kittens goes unborn or one dog is not tied to a tree or shoved in a drum and forgotten or one 'stray' is fed as a result of what we

choose to do today then we will have done a good thing for our animals.

At 7 a.m. and 5 p.m. daily we take off to feed 75 colony cats in our neighborhood. They are all Spayed/Neutered & well cared for.

This is Olive Oil (eating) and Gulliver. Gulliver was hit by a car and killed shortly after this picture.

We will always remember and miss him. He was a good boy & great friend.



99.5% of the funding that Suzie's Friends receives comes from the small profits derived from sales made to our custmers but that is not enough. There are no volunteers to help with the heavy workload required to maintain Suzie's Friends. EnviroSpec employees show up early every morning to clean and care for the animals. We need your help to

be able to keep our commitments to animals everywhere a reality. Because we are a no-kill sanctuary it cost hundreds of dollars per animal to make sure they all live a healthy, happy life. A life where some will eventually find loving homes but where most will live out the rest of their life at Suzie's Friends.

You can help by referring a friend to Envirospec who may buy the products that help to feed and care for the kids and kritters that need our help.

Go to http://www.suziesfriends.org and see the video of this beautiful facility.





# It doesn't get any better for animals than... Suzie's





Suzie's Friends Sanctuary - 122 Lakeview Drive - Homerville, GA 31634 - 912-487-0916





As you can see...

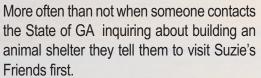
Suzie's Friends is to animals much like Disney World is to kids.

'Skipper' (to the left) has his very own 'handicap' ramps and ladders so he can be a part of all the fun.

Yes - we spoil our children too.



...we make absolutely sure that our animals are comfortable.



Those who visit find a facility as clean or cleaner than most hospitals and a lot more fun.

